



transware[®]
transport business management systems





trans ware®

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trans ware® features

- **designed for transport business**
Specific modules for consignment, manifests, daybook, livestock, composite load, equipment hire, warehousing.
- **an industry standard**
Leading Australian transport and logistics companies rely on trans ware®. Because we listen to our clients, we know what is really needed – and we deliver.
- **fully integrated accounting**
Financial management that takes account of every aspect of your business.
- **web interface**
Give your customers 24-hour direct service with direct web access to their consignment notes and account information. Save on administration costs, give better service to your clients.
- **customised**
Tailored to the way you do business. Don't compromise efficiency with off-the-shelf software.
- **fully supported**
Our technical help line is open during office hours. Personalised after hours help is made available by arrangement. FAQ and other information is available 24 hours via the Web.
- **no compulsory upgrades**
Unlike many off-the-shelf systems, trans ware® does not compel you to invest in regular upgrades just to keep your system working at peak efficiency. The system we install will continue doing the job indefinitely. You decide if and when to upgrade, based on the demands of your business.
- **training**
Our highly developed training programs help you and your people to get the very best from your trans ware® system.
- **3-year warranty**
You get a 3-year warranty on your trans ware® system. That's confidence in its robustness and reliability.

Satisfaction Software developed trans ware® to take account of two constants in the transport industry: competition will always be fierce, and margins are invariably fine and fragile. We understand that high turnover doesn't always equal high returns. What matters is not how much money you make, but how much of it you hang on to.

Satisfaction Software itself operates in a highly competitive industry (one of global dimensions) and we've done so successfully since 1984 because we listen to our customers. In trans ware® we deliver the total business management system – developed specifically for various transport and logistics environments, and individually installed and refined to the particular operating needs of each of our clients.

Our innovative and highly qualified software development team deals with the realities of the transport industry today. Their sophisticated knowledge of computerised technology is translated into a powerful, user-friendly workplace tool that gives you minute-to-minute monitoring and control of your entire operation. And they provide the support that includes the 3-year Satisfaction warranty.

trans ware® helps you cement your relationships with your clients. Using our existing web-based technology your clients can have real-time access to the status of their current consignment notes and account details – 24 hours, 7 days. Responding to customers' phone enquiries about freight or the status of their account ties up your admin people. And this service is limited to normal business hours. With trans ware® your customers can do it themselves, around the clock, using existing web-based technology and a customer password. You can see a simple demonstration of this 24/7 access now on our web site: www.satsof.com.au

Your trans ware® web pages are dynamic. The instant you enter new data (consignment notes, invoices, etc.) the customer's records are immediately updated and can be accessed directly by that customer. It all happens in real time. We can tailor your site to include other features, such as listing used equipment you have for sale.

* Visit www.satsof.com.au and perform a **Health Check** on your business. We'll demonstrate how Satisfaction Software will save you money.

Buying **trans**ware® is much more than purchasing computer software. Satisfaction Software typically spend considerable time with clients in pre-sales planning training, implementation schedules and discussing coding strategies to provide the most beneficial system for YOUR business. Where prudent we will also suggest alternative strategies or suggest extending desired functionality based on our knowledge gained through years of experience and business acumen with Transport and Logistics. Most importantly, we can customise **trans**ware® for the work practice or reporting systems that suit YOUR business. Satisfaction Software can suggest solutions for communications to wide area networks. We can also supply hardware to provide total prime contractor responsibility for the entire system.

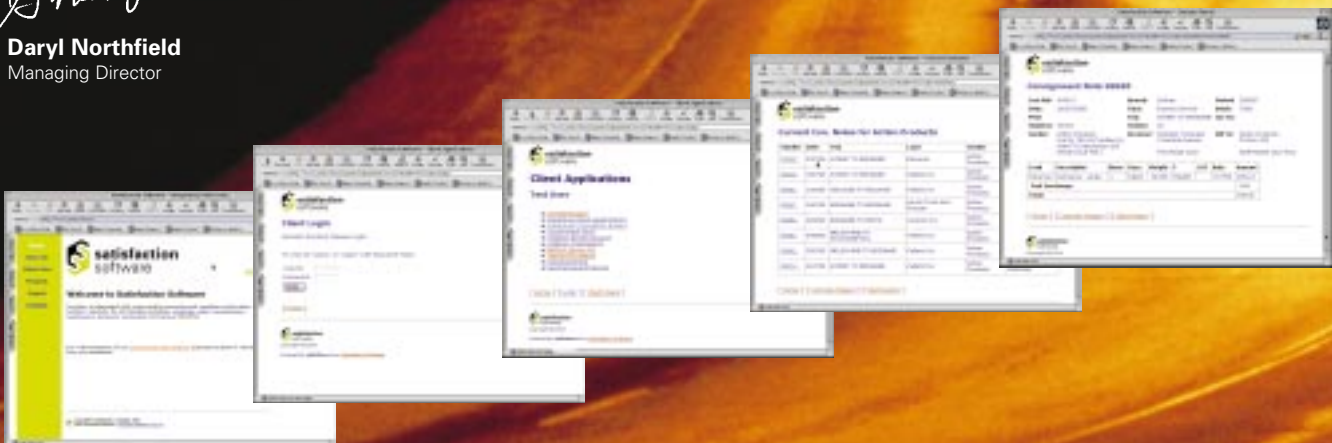
Consultation, training and support is an ongoing process for many years after the installation. The biggest testimony to Satisfaction Software and **trans**ware® is the very high retention rate of our users – several who have been using **trans**ware® for many years. This is even after every business in Australia had to re-evaluate their computer systems recently because of year 2000 and GST issues. The reason is simple – working, practical computer systems with ongoing cost effective support explained in simple Aussie terms. You are invited and encouraged to talk to our clients.

With our recently added browser interfaces for queries and reporting, **trans**ware® can work for you over the Internet. These queries are just as effective on your internal Intranet. **trans**ware® takes the quality of your customer service through either internet or fax streams to a new level – saving you time and money.

This package introduces the many features and benefits of the **trans**ware® business efficiency system. To appreciate its full potential to deliver bottom line improvements to your business, I invite you to contact Satisfaction Software for a no obligation 'test drive'. I'm confident you will be pleased with **trans**ware®'s flexibility and efficiencies.

Visit
www.satsof.com.au
click on Internet/Intranet and
check out some of the
Internet/Intranet options
available. Click on **infoware**®
online hypertext and
follow the Test Inquiry
prompts.


Daryl Northfield
Managing Director





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system wide features

- **user-friendly screen format**
- **ease of movement between modules**
- **system log of users and time each function takes**
- **retrievable library of recently generated reports**
- **customised menus to restrict user access**
- **multi-session ability**
(log on more than once per PC to reflect interruption of day-to-day tasks).
- **permanent report filing**
(e.g. BAS Calculation Sheet, End of Month Reports).
- **each database records originator, creation date and user update details**

trans ware® works because it 'thinks' and 'talks' in the specific language of your sector of the transport industry. Fully integrated modules such as **linehaul, bulkhaul, livestock, composite loads and equipment hire** and **warehousing** can be further customised to give you the flexibility unattainable in an off-the-shelf software package.

trans ware® takes in detailed information and outputs useful, up-to-date intelligent information. Relevant information on every client, every trip, every kilometre, every dollar earned and spent, can be related to your bottom line.

This is sophisticated, leading edge information technology, combining easy to use data input and reporting with browser querying and reporting via your intranet or the internet.

The system-wide integration of information (*see diagram opposite*) simplifies the preparation of reports required by Commonwealth and State Governments, including GST, BAS, Withholding Tax, PAYG Tax and Payroll Tax. On request, **trans ware**® quickly gives you reports on margins being generated from particular clients, routes, freight and vehicles.

Smart features, like Web display of consignment notes, improve your client servicing and cut administration costs. Instead of clients regularly phoning to query freight and account information, they can log on to view current consignment notes and other information.

Built-in security allows you to determine who has access to information and which functions they are permitted to operate. Staff who key in data (e.g. wages, consignment notes or 'day book' entries), can be barred from the deeper levels of commercially sensitive information.

The core component of your business – your fleet – is monitored by vehicle ID. With details such as fuel usage, service history, tare weights, registration, purchase price and depreciation values, you can track cost/revenue generated by each vehicle.

With **trans ware**® you can grasp real e-business efficiency through features like electronic funds transfer, email and fax channels, and Web-based document display.

Comprehensive lists of features in the core program and optional modules appear overleaf. Features can be modified to the particular requirements of your operation.

Any system can crunch numbers. The **trans ware**® integrated business management system of gathering, filtering and comparing information gives you real, auditable and meaningful information to manage your business.



Vehicle and Trailer Maintenance
Registration and Transport Detail Maintenance



Service History, Work Summaries
Predictive Maintenance

LINEHAUL

Con notes ↔ Manifests

BULKHAUL

Day Book ↔ Interactive Invoicing

LIVESTOCK

Invoicing

Fax Statements

DEBTORS

GENERAL LEDGER

**CREDITORS/
SUB-CONTRACTORS**

Fax Remittances

Fax Invoices

FIXED ASSETS

**PAYROLL/
TRANSWARE
TIMESHEET**

WEB INTERFACE

CASH BOOK
Bank Reconciliation

EFT TO BANKS

WAREHOUSING

Fax Stock In/Outs
Stock Status
Histories etc

**JOB COSTING/
VEHICLE COSTING**

**INVENTORY MANAGEMENT/
PURCHASING**

Fax Purchase Order





transware®
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Each of our **transware**® modules is purpose-built to gather and manage information in particular segments of the transport industry.

As comprehensive as each module is, we also recognise that no two businesses are absolutely identical. That's why we provide options for further fine-tuning during installation.

The ideal is to have a fully integrated information management and accounting system. *(There should be no aspect of your information system that is an 'orphan', relying on an incompatible, isolated program.)*

When you discuss your particular requirements with us, we'll demonstrate exactly how the feature-rich **transware**® package may be readily and economically tailored to provide a seamless, integrated data exchange between all company divisions and functions.

linehaul

- handles company/sub-contractor owned trucks
- generates manifests, subcontractor payment advice, con notes, tax invoices
- customer fuel surcharge option
- interfaces with **infoaware**® debtors and creditors for subcontractors and **infoaware**® general ledger
- user defined sub-contractor deduction codes (fuel, vouchers, insurance, cash advance etc)
- records con note sender, receiver and third party bill details
- rate cards with quantity breaks – to 10 levels (*incremental or sliding scale*)
- have separately rated lines on con note
- minimum and basic charges on rate cards
- user controlled override of rates
- comments on invoices
- cubic equivalence factor for calculating weight charges
- timesheet interface available
- connote archive enquiry
- multi-leg con notes including defaulting each leg from trip code file
- pro rata revenue for each leg calculated automatically to report revenue by branch/depot, trip code, manifest
- 'hold subcontractor payment' facility
- customer and manifest margin analysis
- daily statistics
- pallet history tracking
- intra branch charging of vehicles
- unlimited history archive (*subject to disk space*)
- revenue by vehicle
- invoice faxing option (*if supported fax software installed*)
- Recipient Created Tax Invoices (RCTI)
- electronic fuel invoice processing option
- separate revenue account per vehicle, per load type, for profit analysis
- multi-branch/depot and multi-company
- P.O.D. option before con notes released for invoicing
- cross-reference of con notes for filing rather than filing by customer

bulkhaul

- handles company and subcontractor vehicles
- based on a "day book"
- tax invoices/adjustment notes
- all trips entered either as 'booked by the client' or as 'allocated to a vehicle'
- rate card billing based on customer/trip/type
- charge hours, weight, kilometres or flat
- trips can be grouped on invoice by customer/type of goods, or customer/trip
- interface to **infoaware**® debtors and creditors for subcontractors and **infoaware**® general ledger
- directions database
- revenue dissected by percent on up to five different general ledger accounts
- rates can be sliding or incremental (*up to five quantity break levels*)

livestock

- multiple loads per invoice
- tax invoices/adjustment notes
- interfaces to **infoaware**® debtors and creditors for subcontractors and general ledger
- load types of head (*cattle, sheep, goats, etc. as user defined*)
- rate cards per head, deck, load, kilometre
- option to pay subcontractors percentage of load
- option to fax invoices (*if supported fax software installed*) for quick delivery to customers especially agents for livestock sales
- analysis of average rates per trip
- cartage statistics report
- directions database
- daily register report

composite loads and equipment hire

- handles combined freight and product sales (*e.g. sandstone/aggregate*) quarry royalty and freight as a composite load
- prints tax invoices
- single entry raises invoice to debtor, pays truck (subcontractor) and product supplier, and royalty creditor processed
- interfaces to **infoaware**® debtors and creditors for subcontractors and **infoaware**® general ledger
- dockets default to rate card rates (*customer/subcontractor*) with override
- each rate card can be split up to five sale and cost dissections (*e.g. transport load, product material and quarry royalty are three dissections*)
- vehicles can be company or subcontractor (*different GL revenue/cost accounts allow profit reporting*)
- rate card by branch, debtor, optional contract, trip and load (*with standard rate card default for all debtors/trips*)
- subcontractor posts to **infoaware**® creditors for matching with subcontractor's tax invoice
- can be used for equipment docket hire charge
- interface from **infoaware**® payroll for automatically charging equipment hire
- multi-company/branch
- tonnes by product and trips
- plus various other analysis reports
- docket can be external (*outside customer*) or internal (*for tracking job costs on commercial contracts*)



warehousing

- stock enquiry
- KPI's, including ranking
- automatic charges for option for each debtor
- hierarchy of rate card option for a specific debtor, then groups of debtors, or company wide
- rate card tables with quantity break for incremental, sliding scale or flat rate entries
- charge units include pallets, cartons, weight and volume
- audit control option to override automatic charges
- maximise capture of optional charges such as shrink wrapping by defaulting possible charges in stock ins and stock outs
- one-off manual charges
- periodic charges (e.g. rent)
- each rate card may be dissected to multiple general ledger and analysis codes e.g. 30% cartage and 70% handling
- storage and pallet charge billing (opening stock and stock ins)
- sales analysis reports by activity and service
- identify stock by code, description or common name
- online conversion of quantity and unit (pallets, cartons) at all stages of data entry
- historical tracking of all pallets/deliveries
- **infoaware®** debtor and **infoaware®** general ledger integration
- picking and placement slips
- flexible reporting
- different automatic charges for each debtor



warehouse location management

- multiple warehouses
- define areas by zones (clients and/or products)
- multiple pick algorithms – stock replenishment and pallet stock rotation, critical stock algorithms
- flexible pick date to accommodate FIFO, manufacture or expiry date
- listing of all products out of preferred location
- locations printed on picking slip and placement slip
- handles both pre and post stock in i.e. pre-automatic computer stock placement or post manual stock placement
- **RF Scanning option available**



infoaware® creditors/ sub-contractors

- multi-period
- open item
- withholding tax (voluntary or no ABN)
- pay by manual or automatic cheques, or EFT
- flexible payment previews before raising automatic cheques/EFT
- hold or delay invoices for payment

- stop payment of selected creditors
- hold payment on manifests until all con note signatures entered
- pay only selected creditors
- a wide variety of remittance, cheque or remittance/cheque forms are available
- variable terms of trading
- fully auditable
- future cash requirements report
- cheque register
- maintain an active ledger of completed transactions indefinitely (subject to disk space)
- retrospective period trial balances
- expired workers compensation checking
- public liability insurance certificate number and expiry dates for sub-contractors
- retentions
- stores general ledger code defaults in each sub-contractor/creditor for faster data entry
- pay by EFT with EFT file for banking software generated
- fax EFT remittance (if supported fax software installed)
- flexible review account with drill downs
- stores and reports on unapproved invoices pending approval (prevents end-of-month processing bottlenecks)
- end-of-month accrual picks up GST input credits for unapproved invoices
- inter-company transactions (same ABN grouping)
- free format invoicing (e.g. tax invoices for recharging fuel, tyres etc to subcontractors)
- integrates to **infoaware®** cash book, general ledger and job cost
- integrates from **transware®** and **infoaware®** inventory



infoaware® debtors

- multi-period
- open item history
- statements (open item, 30 day balance forward, or none)
- flexible account enquiry with drill downs
- bank deposit form
- EFT deposit transactions
- detailed and debtor trial balance
- retrospective period trial balances
- define your own overdue debtors enquiry
- credit limits
- monthly sales reporting
- flexible terms of trading
- credit stopped flag
- archive data indefinitely (subject to disk space)
- free format invoicing for non-operations invoicing
- integrates to **infoaware®** cash book, general ledger and job cost



general ledger

- integrates from **transware®**, **infoaware®** debtors, creditors, payroll, job cost, inventory and warehousing
- multi-company, branch, profit centre
- detailed auditable BAS Calculation Sheet
- user-defined chart of accounts
- account may be broken into sub-accounts e.g. expenses sub account for each vehicle (producing Sales and Costs via vehicle)
- flexible formats for profit and loss and balance sheet reports – includes print at account or sub account level, consolidation at branch, company or all company levels, compare to budget/estimate or previous year
- accepts posting for two complete financial years (end of year function may be delayed to end of next year)
- account enquiry with drill downs
- post working journals, standing journals and reversing accruals
- integration for other modules may be in transaction detail or summary – defined in each account per module (e.g. for creditors, trade creditors in summary, asset purchases in detail)
- inter-company transactions (same ABN Group)
- **infoaware®** cash book/bank reconciliation module available



payroll

- user-defined awards and allowances
- payslips
- group certificates – PAYG Summaries (ATO stationery or plain paper with ATO electronic lodgment)
- list pay or EFT payment options with EFT file for banking software generated
- compulsory and voluntary superannuation
- accruals for holiday, sick and long service
- flexible oncosts (for workers compensation, payroll tax, holiday pay etc.)
- rostered day off
- payroll tax (by State) calculation
- reports by employee, allowance, department
- multiple pay rates per award
- PAYG tax calculations
- ability to enter payroll and check before final processing
- autopay for salaried staff
- optional timesheet entry
- assistance in back pay calculation

Inventory, Job Cost and Fixed Assets modules are also available.

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